

# Total US Sales Review Cherries – June 2017

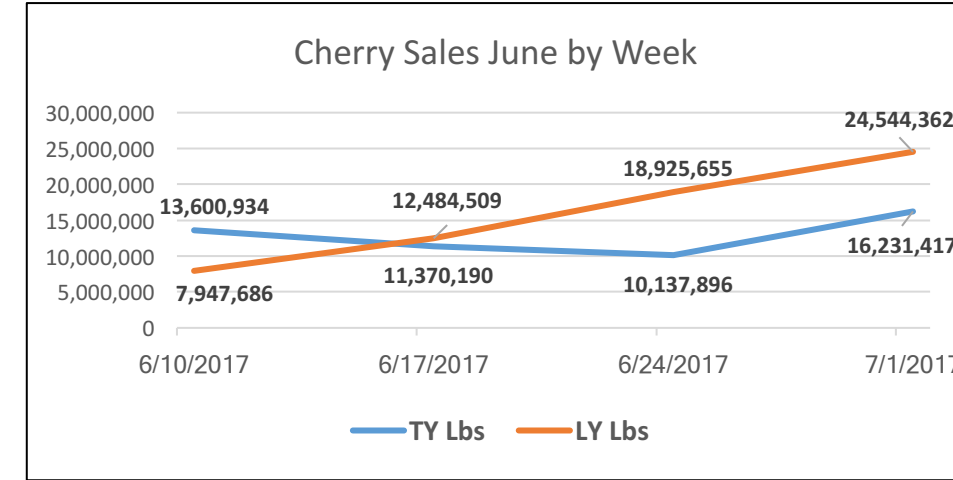


June Cherry volume & dollars both came in shy of Last Year. The first week of the month was very strong due to California’s “heritage” crop supply and quality, but the Northwest volume starting 8-10 days later than LY created a “gap” leading into the July 4<sup>th</sup> weekend.

Cherries	All Pounds	All Pounds Chg. YoY	All Pounds % Chg. YoY	All Dollars	All Dollars Chg. YoY	All Dollars % Chg. YoY
Total Category	51,340,437	-12,561,775	-19.7%	\$177,720,843	(\$24,040,964)	-11.9%

Total US Cherry Sales \$177 Million, down -\$24M vs. LY.  
Volume came in at 51M lbs. (-12.5Mlbs.) vs. LY.

Tonnage loss was a little deeper (-19.7%) than dollars (-11.9%) due to Year over Year retail inflation.



## AVG \$ PER LB

Cherries	All Pounds	All Pounds Chg YoY	All Pounds % Chg YoY
Dark Sweet	49,384,225	-9,974,932	-16.8%
Rainier	1,944,417	-2,340,078	-54.6%
Orondo Ruby	11106	-79289	-87.7%
Skylar Rae	689	-60743	-98.9%

